Ashwani Bhati

Stockholm, Sweden | Phone: +46-704689140 | E-mail: ashwanibhati60@gmail.com
LinkedIn: linkedin.com/in/ashwanibhati | GitHub: github.com/thehorsesking

Technical Skills

Database: SQL, PostgreSQL, MySQL, AWS Redshift

Business Intelligence (BI) Tool: MS Excel, Power BI, AWS QuickSight, Tableau

Programming Language: Python, C

Python Library: Pandas, NumPy, Matplotlib

Cloud: AWS (S3, Redshift, Glue, Athena), Azure (Blob Storage, Databricks)

Work Experience

A Thousand Hopes   Stockholm, Sweden
Data Analyst (Volunteer)   March 2025 – Present

- Developed a **Power BI** dashboard using **SQL** and **Python** to consolidate and visualize donation data, uncovering patterns in donor behavior that led to a 23% increase in recurring contributions and a 17% boost in overall fundraising.
- Built a Python **web scraping** system to extract and store book data, and used **DeepSeek LLM API** for translating Vietnamese content to English. Eliminated manual effort and reduced processing time by 95%.

Amazon   Bangalore, India
Data Analyst   March 2022 – February 2025

- Built scalable **data models** for Amazon Prime's subscription services using **SQL, AWS S3**, **Redshift**, **Athena**, and **Glue** to analyze customer behavior and subscription trends. Standardized large datasets and developed dashboards, reducing analysis time by 80% and enabling faster business insights for stakeholders.
- Developed **Weekly and Quarterly Business Review** (WBR/QBR) **reports** for Amazon Prime and packaging operations using SQL, **ETL**, and QuickSight dashboards, enabling Directors and VPs to monitor key metrics, assess business direction, and take informed actions.
- Automated packaging configurations in Amazon's logistics operations using **Python**, reducing manual efforts by 93% (10,950 hrs/year) and defects by 80%. Initially built for India and later scaled across NA, EU, and Australia.
- Performed exploratory data analysis (**EDA**) on packaging metrics to identify inefficiencies, leading to the development of a **QuickSight dashboard** that reduced percentage air in packaging boxes and contributed to cost savings of 62 INR MM.
- Collaborated with cross-functional teams to define **KPIs** and develop automated, **self-serve reporting solutions**, reducing ad-hoc requests and manual reporting cycles by 60%, while enhancing stakeholder satisfaction and decision-making efficiency.

TheHorsesKing Farms   Delhi, India
Founder   August 2020 – February 2022

- Developed and deployed a fully functional e-commerce website using **WordPress**, integrating payment gateways, delivery date selection, and order tracking features, handling 200+ daily visitors and processing 50+ weekly orders.
- Designed and maintained performance dashboards using **Excel** to monitor sales, customer engagement, and marketing effectiveness, driving data-driven business decisions.

Solutions Unlimited   Delhi, India
Operations Analyst   January 2019 – March 2020

- Utilized **SQL** and **Excel** to analyze customer feedback and booking data, identifying trends that led to a 15% increase in customer satisfaction by tailoring tour offerings.
- Developed **PowerBI** dashboards to monitor tour operations and financial metrics, enhancing decision-making processes and contributing to a 10% reduction in operational costs through improved resource allocation.

Education

IITTM   Noida, India
Master of Business Administration   2017 – 2019

Galgotia's College of Engineering and Technology   Noida, India
Bachelor of Technology – Mechanical Engineering   2011 – 2015

Awards & Achievements

- Received the Innovator Award 2024 at Amazon Prime for building scalable data models, reducing analysis time by 80%.
- Received Founders Award Q3 2024 in Amazon India Operations for achieving a 100% reduction in configurations defects and a 93% reduction in manual packaging configurations across all Amazon geographies.
- Received Founders Award Q2 2024 in Amazon India Operations for reducing the percentage of air in packaging boxes by 2%, resulting in cost savings of 62 Million INR.